



Agent Marketing Agreement

Parties to the Agreement

Global Expatriate Healthcare Limited, with its registered office at Global House, 235/15 Sukhumvit Soi 31, Wattana, Bangkok 10110, Thailand, hereafter known as “GEH”, is the provider of the Global Expatriate Healthcare plan and wishes to enter into an Agreement with,

Name

ID/Passport No:

Address:

who wishes to earn sale’s commission through the sale of GEH products as defined within this Agreement, hereinafter referred to as the “Agent”.

The parties agree to enter into this Agreement, this day, and duly acknowledge the terms and conditions of this Agreement.

Definition

An “Agent” is defined as an independent individual working on behalf of Global Expatriate Healthcare (GEH). The Agent earns a commission on referrals back to GEH as defined under Terms and Conditions. **The Agent is not an employee of GEH.**

Duration

The Agreement has a duration of 12 months from the date of signature by both parties to the Agreement and may be renewed by mutual consent

Terms and Conditions

- A 10% commission will be paid to the Agent of the Total Premium Value on new business successfully referred by the Agent.
- The Total Premium Value is defined as the Premium the Customer pays less any finance charges for credit (applicable when the Customer elects to pay by instalments).

- Commissions will be paid quarterly in arrears as follows:
 - Quarter 1 commissions – paid April
 - Quarter 2 commissions – paid July
 - Quarter 3 commissions – paid October
 - Quarter 4 commissions – paid January
- Commissions are paid pro-rata, should the Customer terminate the Policy within 12 months of taking out the Policy.
- Commissions are paid only on the first year of the Customer's Policy and not as a result of subsequent renewals.
- In order to qualify for a commission the Agent must provide to GEH the following customer information:
 - Full name
 - Contact details
 - Date of Birth
 - Nationality
 - Country of Residence
- Payment of commission is dependent on the prospective customer's application being accepted by the insurer and the prospect taking out and paying (commencing payments if by instalment) for a GEH health insurance policy.
- The Agent must provide to GEH the full name and address of the individual (or business) to be considered as the Agent, together with a notarised (*) passport copy and proof of address.
- Bank details should be provided in order to receive commission payments.

*Notarised by Embassy, Notary Public, Lawyer, IFA or other professional

Provision of Marketing Information

To assist the Agent understand GEH's health insurance product, GEH will supply to the Agent the following (electronic) support material:

- Product brief
- FAQ brief
- Table of benefits
- Policy document
- Premium Matrices – Areas 1 and 2

Termination of this Agreement

- This Agreement may be terminated by either party giving the other party 30 days notice in writing.
- On termination of the Agreement:
 - GEH will pay to the Agent, all commission payments due up to and including the date of termination
 - The Agent will return all marketing materials and business cards to GEH, immediately following either party issuing notice of termination.

Governing Law

This Agreement shall be governed by and construed and interpreted according to the laws of the Bahamas in the English language.

This agreement is made in duplicate. The parties have read and understood the entire intentional content of the agreement, hereunder, signed their names in the presence of witnesses.

For Global Expatriate Healthcare

For The Agent

Richard Haigh
Consultant Managing Director

Name:

Witness

Witness