



Broker Marketing Agreement

Parties to the Agreement

Global Expatriate Healthcare Limited, with its registered office at Global House, 235/15 Sukhumvit Soi 31, Wattana, Bangkok 10110, Thailand, hereafter known as “GEH”, is the provider of the Global Expatriate Healthcare plan and wishes to enter into an Agreement with,

Company name:.....

Registered No:

Address:

who wish to earn sale’s commission through the sale of GEH products as defined within this Agreement, hereinafter referred to as the “Broker”.

The parties agree to enter into this Agreement, this day, and duly acknowledge the terms and conditions of this Agreement.

Definition

A “Broker” is defined as an independent individual or organisation working on behalf of Global Expatriate Healthcare (GEH). The Broker earns a commission through referring successful prospect application forms to GEH as defined under Terms and Conditions. **The Broker is not an employee of GEH.**

Duration

- The Agreement will continue in perpetuity from the date of signature by both parties, unless terminated by either party by giving the other party 30 days notice in writing.

Terms and Conditions

- A 15% commission will be paid to the Broker of the Total Premium Value on new business successfully introduced by the Broker.
- The Total Premium Value is defined as the Premium the Customer pays less any finance charges for credit (applicable when the Customer elects to pay by instalments).
- Commissions will be paid quarterly in arrears as follows:
 - Quarter 1 commissions – paid April
 - Quarter 2 commissions – paid July
 - Quarter 3 commissions – paid October
 - Quarter 4 commissions – paid January



- Commissions are paid pro-rata, should the Customer terminate the Policy within 12 months of taking out the Policy.
- Commissions are paid on both new business and on subsequent renewals.
- The Broker will receive training from GEH and is expected to actively market the GEH product to the Broker's existing and new clients.
- The Broker is expected to maintain detailed GEH Product Knowledge in order to be able to manage the majority of customer product queries without needing to refer back to GEH
- The Broker will be expected to be able to provide to the Prospect a complete and accurate quotation and to assist the Prospect complete and submit an Application form to GEH.
- Payment of the Broker's commission is dependent on the prospective customer's application being accepted by the insurer and the prospect taking out and paying (commencing payments if by instalment) for a GEH health insurance policy.
- The Broker must provide to GEH the full name and address and copy of the Broker's licence to operate, together with bank details in order to receive commission payments.

Provision of Marketing Information

To assist the Broker understand GEH's health insurance product, GEH will supply to the Broker the following (electronic) support material:

- Product brochure
- FAQ brief
- Table of benefits
- Policy document
- Premium Matrices – Areas 1 and 2
- Quotation spreadsheet
- Quotation Template
- Application form

In addition to the above the Broker and his staff will receive product and process training from GEH.

Termination of this Agreement

- This Agreement may be terminated by either party giving the other party 30 days notice in writing.
- On termination of the Agreement:
 - GEH will pay to the Broker, all commission payments due up to and including the date of termination
 - The Broker will return all marketing materials to GEH, immediately following either party issuing notice of termination.



Governing Law

This Agreement shall be governed by and construed and interpreted according to the laws of the Bahamas in the English language.

This agreement is made in duplicate. The parties have read and understood the entire intentional content of the agreement, hereunder, signed their names in the presence of witnesses.

For Global Expatriate Healthcare

For The Broker

Name:

Name:

Witness:

Witness: